

## What's Inside!

Meeting Information...

Presidents Column...

Board Meeting Breifs...

Special Interest...

Member News...

Upcoming Events...

## SAVE THE DATE!...

### October 1st

Board of Directors Meeting  
Chief Wok 6:00

### October 15th

Food Pantry Donations  
Harris Pelham Inn 6:00

November 5th  
Board of Directors Meeting  
Chief Wok 6:00

November 19th  
Business After Hours  
Location TBD 6:00

November 28th  
Santas Workshop: Float  
Decorating 9:00

November 29th  
Holiday Parade 1:00



Greater Salem Contractors Association

## Bulletin



October 2015



**JOIN US ON THURSDAY OCTOBER 15<sup>TH</sup> AT THE HARRIS PELHAM INN WHEN WE PRESENT THE LOCAL FOOD PANTRIES WITH THE DONATIONS RAISED AT OUR GOLF TOURNAMENT. THIS YEAR WE HAVE INVITED NANCY MULLETT OF THE NEW HAMPSHIRE FOOD BANKS TO TALK ABOUT THEIR TIES TO THE FOOD PANTRIES AND THE SERVICES THEY PROVIDE ALL OVER THE STATE. PLEASE BE SURE TO RSVP BY OCTOBER 12<sup>TH</sup> AND REMEMBER TO BRING NON-PERISHABLE ITEMS SO WE CAN SEND THE FOOD PANTRIES BACK WITH ITEMS TO STOCK THEIR SHELVES THAT DAY. IN ADDITION TO FOOD THEY ARE IN NEED OF OTHER HOUSEHOLD GOODS SUCH AS PAPER TOWELS, TOOTHPASTE AND OTHER ITEMS WE SEE ON OUR OWN SHELVES AT HOME.**

### Did you know???

- ◆ 1 in 9 individuals in the state are food insecure
- ◆ 42,170 children under the age of 18 are food insecure in the state
- ◆ 1 in 5 children in the Manchester area are food insecure
- ◆ The Food Bank works with more than 400 partner agencies throughout the state



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**October Trivia Question-  
Who was the Greater Salem Contractors Association's first female president?**

Submit your answer to Katie by October 15<sup>th</sup> for your chance to win free entry to our November meeting!

You can email or call with your answer. We will pick a name from those who answer correctly and will announce the winner at the Harris Pelham Inn. Must be present to win. See you there!

**Greater Salem  
Contractors Association**

P.O Box 616 Salem, NH 03079  
(603) 560-1002  
www.GreaterSalemContractorsAssociation.org

*-Mission Statement-*

"To advance the building industry of the Greater Salem Area by providing a forum for the interchange of information for its members. To participate in programs, services and government affairs as well as fostering the value of family & fellowship with a high level of professionalism for the common good of its members and communities"

*-2015-2016-*

**Board of Directors**

**President**

**Jeff DiMario**

**1st Vice President**

**Terry Muir**

**2nd Vice President**

**Tom Mosson**

**Treasurer**

**Dan Stacey**

**Secretary**

**Curt Gracie**

**Immediate Past President**

**Andy Santo**

**Directors**

**Gary Merrill**

**Shawn Farrell**

**Ron Leone**

**Committee Chairpersons**

**Nominating: Andy Santo**

**Membership: Terry Muir**

**Ambassador: Tom Mosson**

**Finance: Dan Stacey**

**Investment: Terry Muir**

**By-Laws: Tom Mosson**

**Scholarship: Tom Mosson**

**Events: Multiple Chairs**

**Marketing: Multiple Chairs**

**Administrative Assistant:**

Katie Delay

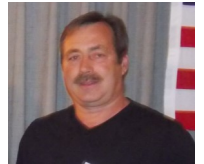
(603) 560-1002

Admin@

GreaterSalemContractorsAssociation.org

## President's Message

**Jeff DiMario**  
**Brookdale Building**  
**Jeff.Dimario@**  
**yahoo.com**



The Greater Salem Contractors Association has seen many changes over the past fifty years and has surely seen its share of ups and downs. Over the past several months a strong effort has been put forth to introduce our organization to local contractors and to remind the community that we are a resource when they need local, reputable contractors. I'm happy to say that we are seeing new members join and I feel confident that we are growing in the right direction. But instead of concentrating on the number of members we have, I want to be sure that our overall membership is successful and that our members continue see benefits from being part of our association. I'd like to see more of our members get involved, come to meetings, sponsor events and help promote their businesses. Like with anything in life we have to get involved to get results. As a member, the more you get involved with our events the more exposure you have to other members and possible customers. I hear about it month after month where members are working together on jobsites and referring customers to fellow members. A referral is more genuine when you actually know someone on a personal level rather than as a familiar name on a list. Active members are more likely to give referrals to other active members because that is who they see at the meetings and that is who they know.

October is the second month of this membership year and a great time to commit to attending more meetings. When we gather to present the food pantries with the donations we raised at the golf tournament it reminds us that not only has our group formed to benefit our own businesses but also to help the communities that support us.

Remember that this association belongs to the members and depends on your participation to keep going. If you have any suggestions, concerns, comments or compliments please feel free to reach out to me or any of our board members.

*-Jeff*

## Board Meeting Briefs

### From the October 2015 Board of Directors Agenda.....

Present the Treasurer and Secretary Reports

- Finalize event details for October, November, December
- Finalize Budget
- Review September membership meeting
- Review new member applications

## September Meeting Recap:

Thank you to Jamie Santo for his engaging presentation on leadership and networking. Jamie reminded us that we get as much as we give in all aspects of life and talked about key ways to promote ourselves and our businesses.

Thank you to Terry Muir of Salem Co-operative Bank for donating two wine gifts and Luanne Little of Climate Design Systems who donated a free residential gas heating tune-up and a commercial roof top unit tune-up to be raffled off.

Congratulations to Kim Kelley who won our trivia contest from September. Kim knew that the tallest building in New Hampshire is the City Hall Plaza in Manchester and won free entry to our October meeting. Kim also won a door prize **and** the 50/50 raffle! Go Kim!!!



## Welcome New Members!!!

Julie Smith of AJ Wood Construction (left) and Luanne Little of Climate Design Systems (right) were presented with their new member packets at our meeting by President Jeff DiMario.

We'll have more new members to introduce on October 15th at The Harris Pelham Inn- be sure to join us!



Doran and Ran Rudy of Derry Roofing pictured with administrator Katie Delay won our grand prize of free membership for one year.




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## Member Spotlight!

Congratulations to Jamie Santo who received the 2015 William A. Brown Businessperson of the Year Award from *The Greater Salem Chamber of Commerce* in September. This is the Chamber's most prestigious award and is presented to an individual who has "enhanced the environment of the Greater Salem Business Community". Jamie was chosen for his outstanding qualities including leadership, community service, and his high moral character. There is no doubt that Jamie is very deserving of this award. Jamie consistently gives back to the community and gets involved with a large number of community programs.



Jamie and Kim Santo



## 2015 Jingle & Mingle Holiday Party at The Atkinson Resort and Country Club

**Date:** Friday December 11, 2015

**Time:** Cocktails & hors d'oeuvres at 7pm; Dinner at 8 pm,  
DJ and dancing until midnight

**Menu:** Elegant four-course meal including:

**Holiday Cheese Platter & Passed Hors D'Oeuvres**

**Salad:** Mixed field greens

**Twin Plate:** Filet Mignon & Chicken Breast with  
bacon, cheddar cheese, and corn bread stuffing  
served with potato and vegetable

**Dessert:** Salted caramel torte

Tickets are \$55 per person and tables of ten are available.  
Contact Katie to purchase tickets and reserve your tables with  
The Greater Salem Contractors Association. (603) 560-1002  
or Admin@GreaterSalemContractorsAssociation.org

## Bill Ermer signed as back up quarter- back for the New England Patriots!



Bill had an experience of a lifetime at Gillette Stadium where he got to tour the New England Patriots facility and play ball with Tom Brady!

## BUSINESS after hours

Interested in hosting a Business After Hours? We have the speakers lined up- we just need your location!

This is a great opportunity to invite members into your business and showcase your company. The first meeting we're planning for a B.A.H. is on November 19<sup>th</sup> with a guest speaker from ReVision Energy to talk about solar power in residential and business applications. Contact Katie for more information.

Get your sweet tooth ready for a Candy Shoppe Christmas Parade! Next month we'll be setting up Santa's workshop to get ready for the 2015 Town of Salem Holiday Parade being held on Sunday November 29th. We'll be looking for volunteers to help decorate the float and families to march with us as we bring Santa down Main Street.



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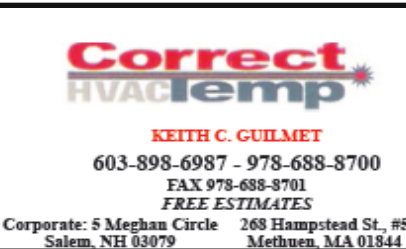
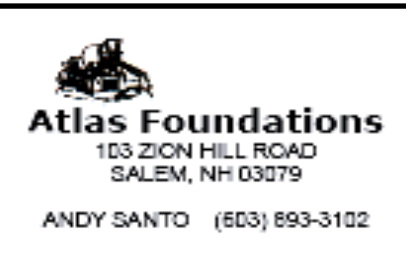
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# October 2015

Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1 BOD 6:00	2	3 Field of Dreams BBQ Jam Fest 12:00-4:30
4	5	6	7	8	9	10
11	12 Columbus Day	13	14	15 Harris Pelham Inn 6:00	16 Boss's Day	17
18	19	20	21	22	23	24 Field of Dreams Clean Up 8:30-12:00
25	26	27	28	29	30	31 Halloween

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information 603-560-1002.

## Be a Proud Member

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**Remember your non-perishable items for the food pantries on Thursday October 15<sup>th</sup>!**