

Greater Salem Contractors Association



Volume 55 Number 1

What's Inside!

Meeting Information...

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Board...

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Special Interest...

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SAVE THE DATE!...

October 3rd

Board of Directors
Meeting 6:00
Windham Restaurant

October 24th

Salem BizFest with The
Greater Salem Chamber
of Commerce

November 7th

Board of Directors
Meeting 6:00
Windham Restaurant

November 21st

Food Pantry Donations
at WE CARE Food

"The Foundation Upon Which to Build Your Trade"

**Help us *Build Up The Contractors Corner* at the
2019 Greater Salem Chamber of Commerce
BizFest 2019!**

How to get involved-

Get your company at our table!!! Bring us your marketing materials to share! We welcome your promotional swag, giveaways and service/special announcements.

Need your own table?!! Contact us to register as a GSCA member (space is limited –sign up today)

Great opportunity to reach home and business owners from the Greater Salem community and beyond. Over 50+ local businesses, Raffles, Discounts and Promotions . This will be a well attended event– don't miss your chance to join us!



**Thursday, October 24th
5:00-8:00pm**

The Mall at Rockingham Park
(2nd Level by Lord and Taylor)
99 Rockingham Park Blvd
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Admin@GSCANH.org or 603-560-1002

**Greater Salem
Contractors Association**

P.O Box 616 Salem, NH 03079
(603) 560-1002
www.GSCANH.org

-Mission Statement-

"To advance the building industry of the Greater Salem Area by providing a forum for the interchange of information for its members. To participate in programs, services and government affairs as well as fostering the value of family & fellowship with a high level of professionalism for the common good of its members and communities"

-2019-2020-

Board of Directors

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Curt Gracie

1st Vice President

Tom Mosson

Treasurer

Jeff Ozella

Secretary

Joe Andrews

Directors

Jim Collins

Wayne Gelardi

Ron Leone

Gary Merrill

Committee Chairpersons

Nominating: Tom Mosson

Membership: Gary Merrill

Ambassador: Curt Gracie

Finance: Curt Gracie

Investment: Gary Merrill

By-Laws: Tom Mosson

Scholarship: Tom Mosson

Events: Multiple Chairs

Marketing: Multiple Chairs

Administrative Assistant:

Katie Delay

(603) 560-1002 or

Admin@GSCANH.org



**A Message from
The Board**

Life certainly seems busy lately. It is not necessarily a bad thing but in a world where most of us are being pulled in a thousand directions we want to make sure that we're helping make your life easier. Our goal is to help you promote your business, help you be a visible part of the community and help you grow both personally and professionally.

Membership renewals have been rolling in over the last month and we want to make sure as you renew, you are seeing the most benefit from your membership. It is so important to attend meetings, join a committee, take advantage of our affordable advertising opportunities and communicate with fellow members and the Board of Directors.

In addition to growing your client list, networking with members can be beneficial to learn about new vendors and local services you may need, learn and share industry news, and to grow your circle (we make friends here too!!).

As we navigate our 2019-2020 membership year, we want to hear your ideas and know your needs. Help us make our events interesting and engaging. This year we're trying for more hands on events and are focusing on community awareness and involvement. We know you have a lot of great ideas and we look forward to hearing them.

-The Board of Directors, GSCA

Board Meeting Briefs

- Reviewed Treasurer and Secretary Reports, updated with current business
- New Members Accepted– Ford of Londonderry and North American Plumbing
- Coordinate upcoming event details for 2019-2020
- Marketing– Continue to target new members/follow up
- Greater Salem Chamber opportunities

On September 19th we toured the CTE Center at Salem High School



Chris Dodge, Salem High CTE Director and Ryan Granger, Carpentry and Construction Director, were great hosts and explained how the programs work and the opportunities available to get students interested in the trades!



With help from our friends at Cyr Lumber & Home Center and Maine Drilling & Blasting we were able to present the Carpentry & Construction program with tools and supplies from their wish list!

What is CTE?!!!!

Career Technical Education (CTE) provides learners with the knowledge and skills they need to be prepared for college and careers. CTE gives purpose to learning by emphasizing real-world skills and practical knowledge within a selected career focus.

Students in CTE programs take specialized courses, in addition to required courses, and often have the opportunity to participate in internships, engage with mentors and practice what they are learning through hands-on projects. Students can participate in CTE at the middle or high school level and at postsecondary institutions in all communities, in all states, across the U.S.

CTE Fun Facts-

- CTE learners and their parents are three times more likely to report that they are very satisfied with their ability to learn real world skills as compared to non-CTE learners and their parents
- Over 75% of CTE learners enroll in postsecondary education after high school.
- CTE learners have a 10% higher high school graduation rate than non-CTE students.
- 89% of parents think students should receive more education about career choices while in high school.
- Six of the ten hardest-to-fill positions are in technical fields or require a CTE background.
- About half of all CTE learners are enrolled in programs in leading fields such as health care, STEM and information technology.
- More than twice as many CTE parents report being satisfied with internship opportunities.



Check out more event pictures online
at www.GSCANH.org

Interested in getting involved?

Be a voice for your industry-

The dialogue between program advisory committee members and CTE educators provides valuable real world input into the workplace students will enter and fosters a shared responsibility for preparing students for a place in today's workforce and society.

ADVISE

ASSIST

ADVOCATE

Upcoming Salem CTE Advisory Meetings 2019-20:

Wednesday, October 23, 2019 (5:30-8:30 pm)

Wednesday, April 1, 2020 (5:30-8:30 pm)

Contact Chris Dodge, Salem CTE Director,



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**Santo Insurance
& Financial Services, Inc.**

Member Spotlight

It is with great pride that we Congratulate Jamie Santo as he celebrates 25 Years in Business. Santo Insurance & Financial Services has been a pillar of the community since 1993 when Jamie first opened his doors. Jamie's industry knowledge, hard work, and dedication to his clients are his recipe for success. Over the years, Jamie and his family have made giving back to the community a priority. You won't go far without hearing genuine appreciation for an act of kindness of Jamie's or stories of friendship and good times. Jamie joined our group as a member in 1999, having been a part of the GSCA from his days as a youngster when his Dad was a member. Please take a moment to reach out to our fellow member and congratulate him for this very special milestone.

Creating Engaging Events... We want to make sure our members are enjoying our events and seeing the value of spending your time with us. As we plan our upcoming events please let us know if you can help with the following:

- Meeting Locations
- Industry Speakers or Tours
- Special Project or Company Updates
- Suggestions for networking opportunities and community engagements



Renew Your Membership!

Invoices have been sent for the 2019-2020 membership year—Renew today! This is also a great time to update your contact information and bulletin ad.

Contact Katie for updates as well as affordable advertising and sponsorship opportunities!



Community Connection— We are looking for local charities and organizations that are near and dear to your heart. If you have any suggestions for volunteer opportunities please reach out so we can get involved.

If you've been helping out in the community, we want to hear about that too, your goodwill may inspire others!!!!

We're starting a new friendship with **We Care Charity** out of Salem. Their mission is to reach all in need within our community. They have a food pantry in town, help serve over 2,000 meals every month throughout Southern New Hampshire and Merrimack Valley, assist veteran groups with food, clothing and supplies and work closely with shelters to serve their needs.



Food Pantry Donations!!! Join us on **Thursday, November 21st** at The We Care Charity for a hands on event where we'll help them prepare holiday baskets and care packages. **We'll also be presenting the donations raised at our charity golf tournament held in July.**

We Care Food Pantry
224 North Broadway Unit 14 D10 Salem Market Plaza Salem, NH
www.wecarecharity.org

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October 2019						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
		1	2	3 BOD 6:00	4	5
6	7	8	9 NAWIC Meeting	10 Santo Celebration 5:30	11	12
13	14	15	16	17	18	19
20	21	22	23	24 Salem BizFest 5:30	25	26
27	28	29	30 Halloween	31		

If you have anything you would like to include in our bulletin such as an upcoming special event or something you want to share that already took place don't be shy; send us what you want to see. Company milestone? Birth of a child or grandchild? Favorite recipe you want to share? It's your bulletin too and the more member interaction we have the more interesting it will be for all of our readers! We can also post your information on our website- contact Katie at Admin@GSCANH.org

Greater Salem Contractors Association
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 P.O. Box 616 Salem, NH 03079

Be a Proud Member



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