

Volume 50 Number 6

What's Inside!

Meeting Information...

Presidents Column...

Board Meeting Breifs...

Special Interest...

Member Spotlight...

Upcoming Events...

SAVE THE DATE!...

February 5th

Board of Directors Meeting
Chief Wok 6:00

February 19th

Family Night Park Place
Lanes 6:00

March 5th

Board of Directors Meeting
Chief Wok 6:00

March 19th

Dinner at The Common Man
Guest Speaker Ross Moldoff
6:00



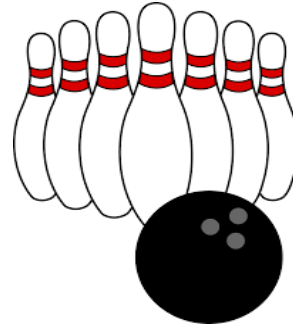
Greater Salem Contractors Association

Bulletin



February 2015

*Join us Thursday, February 19th
at Park Place Lane
for Family Night from 6:00 - 9:00*



Members are encouraged to invite family, friends and employees for a fun night out! Even if you don't bowl please come and cheer on your fellow contractors and their families

Adults are \$35 per person and Children 13 and under \$10 per person. Price includes buffet dinner, soda, shoe rental, and two strings of bowling. Cash bar also available.

Offering solutions for
all your banking needs.

BUSINESS | CONSUMER | MORTGAGES

Experience what sets us apart.



Two convenient locations:

Main office: 3 South Broadway | Salem, NH | (603) 893-3333 | www.salemcoop.com

Branch office: 284 Merrimack Street | Methuen, MA | (978) 682-1010

Equal Housing Lender Member FDIC

The Greater Salem Contractors Association would like to thank long time member Ann Lally of Salem Co-operative Bank for her continued dedication to our association. Ann joined in 1978 and has always been generous with her time as well as donations and sponsorships. We can always count on Ann and our friends at The Salem Co-operative Bank to chip in and be part of our events, big and small.



**Greater Salem
Contractors Association**

P.O Box 616 Salem, NH 03079
(603) 560-1002
Www.SalemContractors.org

-Mission Statement-

*To advance the building industry of
The Salem area by providing a forum
for the interchange of information and
experience of member contractors and
associated trades, to secure cooperative
action and proper consideration of the
issues affecting the building industry
for the common good of its members.*

-2014-2015-

Board of Directors

President

Jeff Dimario

1st Vice President

Tom Mosson

2nd Vice President

Terry Muir

Treasurer

Terry Muir

Secretary

Gary Merrill

Immediate Past President

Andy Santo

Directors

Bill Ermer Curt Gracie

Dan Stacey

Committees

Nominating: Andy Santo, Dale
Gerry II, Tom Buja, Bonnie Breen,

Membership: Tom Mosson, Dale
Gerry II, Gary Merrill, Andy Santo

Finance: Jeff Dimario, Tom
Mosson, Terry Muir, Andy Santo

Investment: Jeff Dimario, Tom
Mosson, Andy Santo

Events: Terry Muir, Gary Merrill,
Andy Santo

By-Laws: Andy Santo

Scholarship: Terry Muir, Gary
Merrill, Dale Gerry II, Andy Santo

Marketing: Andy Santo

Administrative Assistant:

Katie Delay

(603) 560-1002

Admin@SalemContractors.org

President's Message

Jeff Dimario
Brookdale Building

I would like to thank our friends at Cyr Lumber who hosted our January Business After Hours meeting and our members who turned out and enjoyed good food and good company. I realize we all have many commitments with family and work and its great to see our members take the time to attend our meetings. With that, I wish to invite everyone to Family Night in February at Park Place Lanes for a fun night out bowling. Bring your family and be sure to invite your employees too. We're trying to get everyone together so reach out to a member you haven't seen in a while and let them know you'll be there.

Recently our board has started working on a marketing campaign to gain new members and awareness to our group. This is quite the undertaking and to be a strong campaign we'll need help from everyone. If you know anyone that would be interested in joining our association, please send their contact information into the board. We are going to target potential members in different ways to educate them on what our group has to offer and invite them to join us and see what we're all about.

In the upcoming months we have a lot going on. Beyond our monthly meetings and our marketing campaign we also have the golf committee who is starting to meet to set the plans for our 2015 Drive Away Hunger Charity Golf Tournament, our nominating committee who will be meeting to work on a proposed slate of officers for 2015-2016 so our members can vote in April, and in the coming months we'll have our scholarship committee working on the contest structure for the 2015 scholarship award.

While the board and our committee members are hard at work, please do your part and be active at our meetings and reach out to the directors about what you'd like to see and do and remember to mention the association when you're out in the community or doing business with a member.

Thank you,

Jeff Dimario

Board Meeting Briefs

From the February 2015 Board of Directors Agenda.....

Treasurer and Secretary Reports Presented and Accepted

Association Updates:

- Review secretary and treasurer report
- Review current committees and assignments. Review any committee updates
- Review upcoming events, finalize any outstanding details
- Review proposed mission statement and vote on changes
- Review marketing meeting held in January and plan next meeting
- Final directory information to be reviewed for printer



Thank you to our friends at Cyr Lumber & Home Center for hosting our January Business After Hours and also for being our beverage sponsor. Their beautiful showroom was a great spot for our members to gather like always!




ENGINEERING INSTALLATION PUMPING



Soucy's
SEWER/SEPTIC CO.

www.soucysewer.com
603-898-9339 JOHN SOUCY, PRESIDENT
800-541-9379 78 N. Broadway, (Rte 28)
Toll Free: Tel & Fax Salem, NH 03079



**PALMER GAS
ERMER OIL**

Fueled by Dedication and Reliability

13 Hall Farm Road | Atkinson, NH 03811
T. 603.898.7986 | F. 603.898.3690
floonie@palmergasco.com | www.palmergasco.com

Bill Ermer
President




**TMB
Electric**
CORP.
RESIDENTIAL COMMERCIAL

Thomas Buja

(603) 365-9927: cell
(603) 952-4876: office
40 Lowell Rd, Unit 7
Salem NH, 03079
tom@tmbelectric.com
www.tmbelectric.com

KOHLER POWER SYSTEMS



**CROSS
INSURANCE**
WHERE SECURITY MEETS STRENGTH

TALITHA J. FRANGOS
Account Executive

110 Elm Street
Manchester, NH 03101
p: 603.208.1930 / 603.893.3211
t: 603.846.1331
tfrangos@crossins.com

OWNERS INSURANCE BROKER INC.

www.crossins.com

Interested in placing an ad in our monthly bulletin? It's a great way to get your company name out to 100 other businesses and homes each month. Please contact Katie Delay for more information 603-560-1002.

Shurtleff Appraisal Associates



ESTABLISHED 1994

Dale M. Gentry, II
Certified General Appraiser

P.O. Box 66
Hamstead, NH 03044
www.shurtleffappraisal.com

T: 603-729-4100
F: 603-729-4100
dmg@shurtleffappraisal.com

**Building & Remodeling Contractor
for Three Generations**

Licensed & Insured

PHIL LACROIX & SONS, INC.
BUILDER

151 Shore Dr • Salem, NH 03079
(603) 890-3998 (603) 893-8915
www.phillacroixandsons.com

New Construction
• Design • Build

Remodeling
• Bathrooms • Garages
• Kitchens • Decks
• Additions

Fire/Water Damage
• Insurance

Flooring • Siding
Earth Work
Sewerage
Landscaping

**SANTO INSURANCE
& Financial Services Inc.**

224 Main St., Salem, NH 03079
603-475-4295 Fax: 603-890-8521

► **Commercial Liability**
► **Workers Comp/
Group Health**



**Young
Brothers
Well & Pump Co.**

• Irrigation • Filters • Sales/Service • Installation • Hydrofracking

FREE ESTIMATES
Office (603) 896-2504
(800) 464-2504

John Mercier
Senior Vice President
jmercier@pentucketbank.com



Pentucket Bank
The Little Bank That Could

234 North Broadway, Salem, NH 03079
Tel: 603.894.7910 FAX: 603.893.0245

**Correct
HVACtemp**

KEITH C. GUILMET

603-898-6987 - 978-688-8700
FAX 978-688-8701
FREE ESTIMATES

Corporate: 5 Meghan Circle 268 Hampstead St., #5
Salem, NH 03079 Methuen, MA 01844



The Dubai Group, Inc.
Award Winning Surveyors & Engineers
www.thedubaygroup.com

Member Spotlight!

This month we have chosen long time member Bill Ermer of Palmer Gas-Ermer Oil to feature in our member spotlight. Bill continues to show his dedication to our organization year after year. He rejoined the board as a director for 2014-2015 but in prior years has served on the board filling many positions including President. Even before his most recent venture as a director it was rare to not see him at a board meeting doing his part to help keep us on track. He has recently taken on the large project of overseeing our marketing campaign. He has opened his business and dedicated many hours into organizing our marketing committee so we can successfully brand our name and build on community awareness of our group for potential members. Bill is very passionate about seeing our association flourish and he consistently gives 100% to make our group a priority. He belongs to many organizations, runs a very successful business, is a dedicated family man, golfer and avid boater and still finds time to work with his fellow board members to support the Greater Salem Contractors Association and the community. Next time you see Bill at a meeting be sure to take a minute to say thank you for his commitment to our association. It is members like Bill that keep us going 50 years strong.

Upcoming Contractor Training Seminars:



Dig Safe Seminar

The busy construction season will be here before you know it. Attend one of the DigSafe free breakfast seminars sponsored by MUST (Managing Underground Safety Training). Remember that DigSafe is the law and its not just for large contractors. From excavating for a foundation, to installing a sign or a fence, or even digging in your own back yard, DigSafe must be notified in order for your job site to be safe and for you to be compliant.

Registration is at 7:00 and breakfast is at 7:30. Program runs from 8:00-11:00

Monday March 16th Ashworth by the Sea Hampton, NH

Tuesday March 17th Bektsah Shriners of NH Function Hall Concord, NH

Event Details:

Free, 3-hour safety seminar to prepare you and your crews for a safe excavation season ahead.

Learn about the potential safety hazards of utility damage, the "Dig Safe" laws and rules, new methods of call center notification, best practices, utility marking standards, what to do if a line is damaged, and the enforcement process. Check out www.digsafe.com for more information.



Certified Payroll Seminar

We wanted to make our members aware of a Contractor Compliance training offered by the NHDOT to review the overall certified payroll requirements and changes that are effective for 2015. Anyone who ever works on certified payroll projects knows the rules are always changing and there is a lot to keep track of. On Wednesday, March 4th they will have representatives on hand to go over:

- Certified payrolls
- Fringe benefits
- Field Audit extensions
- Subcontractor approvals
- Trucking
- NHDOT restitution policy
- USDOL Memorandum No. 213 explained (conformance process)
- Owners who work
- Salaried supervisors
- Proper classification of workers
- Labor classifications

The training will be held at the NHDOT room located at 7 Hazen Drive in Concord and will run from 8:30-12:00. Seating is limited and pre registration is required. You can contact Emily Whitaker from the DOT at 603-271-6752 for more information or to sign up.

FREE ESTIMATES
FULLY INSURED



J. J. Jacques Construction, LLC

REMODELING | SHEDS | FRAMING | DECKS | ROOFING | ADDITIONS

www.jjjacquesconstruction.com

Joseph Jacques

P.O. Box 1333 • Londonderry, NH • 03053 • 603.235.1120

Kershaw
LANDSCAPE

Hydroseeding • Hardscape

Excavation • Irrigation

Property Maintenance • Snow Plowing

Adam Kershaw

603-434-5958

P.O. Box 364

Derry, NH 03038

ACE Hardware



CYR LUMBER
& Home Center

(603) 898-5136

39 ROCKINGHAM RD
ROUTE 28
WINDHAM, NH 03087


g.e. MERRILL & SONS INC.
Excavating
 38 School Street Salem, NH 03079
 (603) 898-2236
 www.MerrillExcavating.com

POLICY WELL & PUMP **Clean Water Center**
 Route 28 — P.O. Box 900
 Windham, NH 03087
 (603) 898-4232 — (800) 982-PUMP

ROSS CONCRETE
 Concrete Pumping & Boom Pumps

 Joel Garbacik
 1 Industrial Park Drive Unit 7
 Pelham, NH 03076
 Office/Cell (603) 898-4474

Andersen Windows Building Materials
PELHAM BUILDING SUPPLY
 Everything on Glass & Mirrors
 Alwood Road, Pelham, NH
 (603) 635-7555
 www.pelhambuildingsupply.com
 Kitchens Millwork


Atlas Foundations
 103 ZION HILL ROAD
 SALEM, NH 03079
 ANDY SANTO (603) 893-3102

February 2015

| Sun | Mon | Tue | Wed | Thu | Fri | Sat |
|-----------------------------|-----------------------|-----|-----|------------------------------|-----|-----------------------|
| 1 Superbowl Sunday | 2 Groundhog Day | 3 | 4 | 5 Board of Directors 6:00 | 6 | 7 |
| 8 | 9 | 10 | 11 | 12 Lincoln's Birthday | 13 | 14 Valentine's Day |
| 15 | 16 President's Day | 17 | 18 | 19 Family Night 6:00 | 20 | 21 |
| 22 Washington's Birthday | 23 | 24 | 25 | 26 | 27 | 28 |

If you have anything you would like to include in our bulletin let us know. We like hearing from members. Let us know if you have an upcoming special event or if you want to share something that already took place. Company milestone? Birth of a child or grandchild? Favorite chili recipe you think everyone should have? Don't be shy; send us what you want to see. It's your bulletin too and the more member interaction we have the more interesting it will be for all of our readers! We can also post your information on our website- contact Katie for details.

Be a Proud Member

Serving the Greater Salem Area

Greater Salem Contractors Association
 P.O. Box 616
 Salem, NH 03079



ADDRESS
 SERVICE
 REQUESTED

Family Night
 Park Place Lanes
 Thursday February 19th
 at 6:00
 Please remember to RSVP



**Congratulations New England Patriots
 on another Super Bowl win!!!**