

Greater Salem Contractors Association

"The Foundation Upon Which to Build Your Trade"

December 2020 Bulletin



Charlie Ermer Awarded Business Excellence Award

Atkinson, NH – Charlie Ermer, VP of Business Operations for Palmer Gas & Oil, was recently awarded a 2020 Business Excellence Award in the category of consumer services for large organizations from NH Business Review. The annual awards recognize New Hampshire's top business executives for their imagination, industriousness, innovation, and achievements.

"Charlie's vision and planning allowed for Palmer Gas & Oil to continue seamless operations during some of the most unprecedented times of COVID-19." said Peter Iacobucci, General Manager of Palmer Gas & Oil. "Thanks to Charlie's foresight, we were prepared for one of the greatest challenges in our company's history."

NH Business Review launched the Business Excellence Awards in 2002 to recognize New Hampshire's business leaders who work tirelessly to cultivate and grow the local and statewide economy.

"We are proud to honor this year's powerhouse crop of Business Excellence Awards recipients, all of whom have made a great impact, not only within their industries, but within their local communities, and beyond," said Jeff Feingold, editor of NH Business Review. "Congratulations to Charlie and all of this year's recipients, who continue to make a positive impact on the Granite State, especially in this time of uncertainty."



Palmer Gas & Oil (PGO) is a family-owned and operated propane and oil delivery and service company based in Atkinson, New Hampshire with an over-85-year history serving New Hampshire, Northern Massachusetts and Southern Maine. PGO's automatic delivery, easy payment and scheduled maintenance plans make it simple

for its customers to keep their tanks full and their equipment serviced. A full sales, service and equipment installation business, PGO is unique to the industry in that it is truly a one-stop shop. PGO is a Business NH Magazine Business of the Decade winner in the Retail/Wholesale category, a four-time consecutive winner of the Best of Business (BOB) awards for best fuel provider and has an accredited A+ rating from the Better Business Bureau.

Member Hosted Event by Cyr Lumber

A big THANK YOU to the Cyr Lumber crew for hosting the October GSCA Member Hosted Event. It was a great time to reconnect and meet our newest members.



Cyr Lumber Crew: Astrid, Jess, Linda, Bill, Paul and Meghan

Thank you to Rob Hannon for bringing in our five newest members who we were happy to welcome into the fold that evening and present them with their member packets and certificates.

We also want to thank everyone who brought donations for the Thanksgiving baskets. We are hoping to provide

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Letter from the President...

Hello Fellow Members!

I hope you had a great Thanksgiving and November. Thanksgiving was different this year but it was still a time to show gratitude while staying safe. Hopefully, next Thanksgiving we can go back to enjoying the holiday as we have in the past.

I want to thank Cyr Lumber for hosting the October Member Hosted Event. I had a great time seeing existing members and welcoming new ones.

As of the date the bulletin went to the printer, the basket filling event had not taken place. I want to say how much I am looking forward to participating in that and the Christmas Tree Donation event at Freshwater Farms on December 3rd. Being able to give back to the community while enjoying time with my friends in the association is a win-win and it warms my heart that we are able to do our part. I hope to see many of you at these events.

Here is wishing you all safe and happy holidays and, boy, I think I can speak for all of us when I say that I am looking forward to saying GOODBYE 2020! Bring on 2021 with happiness, positivity, good health and prosperity for all of us.

Most importantly...

To my beautiful wife Patti,

A VERY SPECIAL HAPPY BIRTHDAY THIS YEAR WITH ALL MY LOVE!

Tom Mosson
President
Greater Salem
Contractors Association

Board Meeting Briefs

Thank you, Katie Delay for providing the following briefs from the November Board of Directors Meeting:

Meeting Location: Windham Restaurant

Meeting Start 6:15/Meeting End 8:30

Attended: Jeff Ozella, Tom Mosson, Gary Kanter, Rob Hannon,
Wayne Gelardi, Joe Andrews, Katie Delay

Treasurer's and Secretary's Reports - Reviewed and approved as presented

For Discussion:

New Director

- President Tom Mosson appointed Dan Melo as new director. All present approved.

New Member Application

- Steve's Construction, referred by Dan Melo - Approved by BOD

Membership/Ad Renewals

- Reviewed membership dues and ad renewals that came in during October.

Marketing updates

- Reviewed Sharon's notes
- Directory Updates - Sharon has been working with Eagle Tribune and Windham Independent to get quotes on circulation and reached out to several printers for bids on printing. Looking to have 1000 directories left over for us to distribute.

Upcoming events:

- December 3rd - Freshwater Farms to host Tree Donations to local families in need
 - Reviewed donations to date
 - Vendor Outreach - Katie has created vendor letters to request donations of supplies including tree stands, lights, ribbon, ornaments, etc.
- January 21 - Monte's Marble and Granite to Host Member Hosted Event

Next BOD Meeting will be Thursday, December 10th 6:00 pm Windham Restaurant

2020-2021 Board of Directors

President

Tom Mosson

Tom Mosson Builders
603-234-5843
tmossonbuilder@gmail.com
Member since 2001

Vice President

Gary Merrill

George E. Merrill & Son, Inc.
603-231-0967
garymerrill@merrillexcavating.com
Member since 1992

Treasurer

Jeff Ozella

Performance Painting
603-566-9364
dawna246@comcast.net
Member since 2015

Secretary

Joe Andrews

Colonial Benefit Solutions
603-965-0200
jpandrewsjr@yahoo.com
Member since 2015

Directors

Ron Leone

Leone Masonry and Tile
603-235-2165
ronleone@comcast.net
Member since 2010

Wayne Gelardi

ADServices Unlimited
603-898-0050
wayneg@adservicesu.com
Member since 2015

Dan Melo

DRM Solutions
978-820-3761
info@drm.solutions.com
Member since 2020

Rob Hannon

RWH Architect
603-458-6903
rob@rwh-architect.com
Member since 2017

Gary Kanter

Link Established
603-820-3432
gary@linkeestablished.com
Member since 2019

Member Hosted Event by Cyr Lumber, continued from page 1

turkey and all the trimmings for 25 families and your help and donations are both needed and very much appreciated.



Donations collected at the Member Hosted Event plus \$120 cash!!! Thank you!!!

We are looking forward to our upcoming Member Hosted Events. On December 3rd, we have Freshwater Farms hosting the Christmas Tree Donations Event where we hope to give 20 trees to local families in need. Refreshments will be served and member families are welcome.

On January 21, Monte's Marble will be hosting our member event at 11 Industrial Way in Atkinson. More details to follow.



GSCA Admin Katie Delay and Dick Hanlon of Haverhill Bank.



Left to Right: GSCA President Tom Mosson of Tom Mosson Builder, Michelle Aprahamian of Palmer Gas, Jamie Santo of Santo Insurance, Lisa Davey of Palmer Gas and Wayne Gelardi of AdServices Unlimited.



Jamie Santo with his new 25 Year Pin.



The two photos above are of Tom presenting new member packets and certificates to Dan Melo of DRM Solutions and Kelley Beavers of Bank of New England.



Left to Right: Rob and Krista Hannon of RWH Architect, Dan Melo of DRM Solutions, Jake and Mark MacLean of Mark MacLean Painting Contractors and Kelley Beavers of Bank of New England.



Left to right: Tom Mosson, Bill Ermer of Palmer Gas, Jeff Ozella of Performance Painting and Gary Kanter of Link Established.

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Contact Katie 603.560.1002 or admin@gscanh.org



*If you haven't received your invoices for membership renewal and bulletin ads,
please reach out to Katie at admin@gscanh.org.*

Thank you to our members who help our organization with their newsletter ads. Please show your support by using and promoting their services. We ask you support all of our members this way and be sure to bring up the GSCA to potential members, homeowners and community leaders.

If you are interested in placing an ad in our bulletin, please contact Katie Delay
603-560-1002 Admin@GSCANH.org www.GSCANH.org

Calendar of Events

December 2020

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
		1	2	6pm 3 Christmas Tree Distribution Freshwater Farms	4	5
6	7	8	9	6pm 10 BOD Meeting Windham Restaurant	11	12
13	14	15	16	17	Last Day of Hanukkah 18	19
20	FIRST DAY OF WINTER 21	22	23	Christmas Eve 24 Ho Ho Ho!	Merry Christmas! 25	KWANZAA 26
27	28	29	Happy Birthday, Patti! 30	GOODBYE 2020 31		

Preview of events for the coming months:

Tree Donations to Local Families in Need Hosted by Freshwater Farms - December 3 - Refreshments will be served and member families are welcome along with the families picking up their trees. Looking for member donations towards trees for families. Thank you to Rob Hannon and Dan Melo for each donating \$400 towards this project making us over halfway to our goal of \$1,500 for trees and trimmings for 20 local families in need.

Board of Directors Meeting - December 10 at Windham Restaurant

Board of Directors Meeting - January 7 at Windham Restaurant

Member Hosted Event - January 21 at Montes Marble & Granite

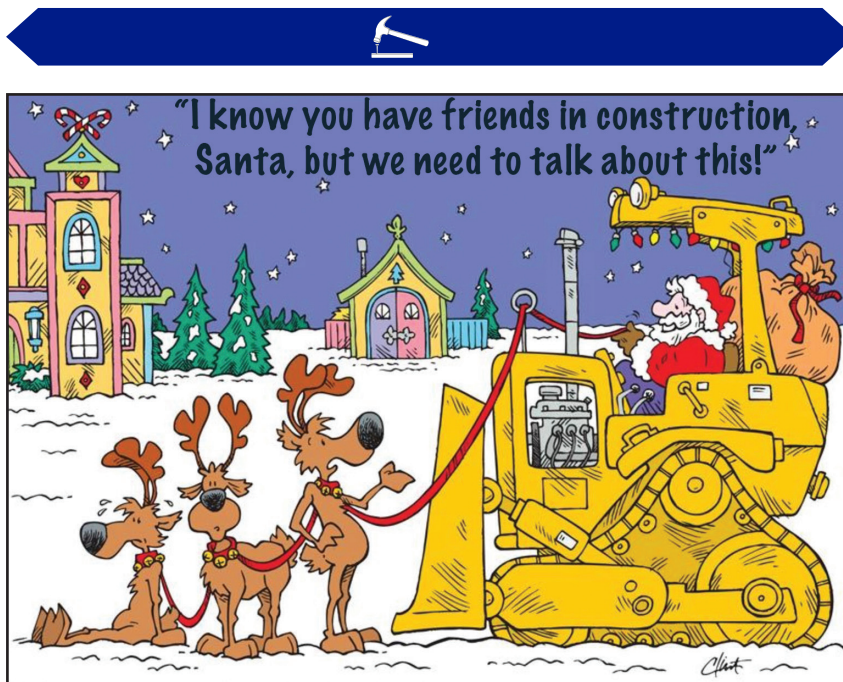
*All events are limited capacity to maintain safe social distancing.
Please RSVP to Katie Delay at 603-560-1002 or admin@gscanh.org*

Trivia!

Send your answer for this trivia question to Katie at admin@gscanh.org. All correct answers will be entered into a drawing for a \$25 Gift Card!

How many people does the Consumer Product Safety Commission estimate visit hospital emergency rooms each November and December from holiday-related decorating accidents.

- A. 11,500
- B. 14,700
- C. 16, 200
- D. 19,200



Welcome New Member!

Greater Salem Contractors Association welcomes Steven Realejo of Steve's Construction, LLC. Steve has been a General Contractor in Methuen, MA since 2019.

Thank you Dan Melo of DRM Solutions for introducing Steve to the group!



Jamie Santo, Wayne Gelardi, Jim Collins



Tom Mosson and Mark MacLean



Linda Leone of Cyr Lumber & Home Center
and Kim Niles of Montes Marble & Granite



Michelle Aprahamian and Katie Delay

**Greater Salem
Contractors Association**
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Salem, NH 03079



Bulletin produced by Sharon Dyson-Demers.
Any contributions, comments or questions may
be sent to shashaswinclub@gmail.com.

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