

Greater Salem Contractors Association

"The Foundation Upon Which to Build Your Trade"

April 2021 Bulletin



February Networking Event at Black Water Grill

Black Water Grill was the setting for the Greater Salem Contractors Association February meeting. We had a great dinner and enjoyed networking with existing and new members and visitors. Thanks to all who were able to join us for this event.



Bob Chapman, Matt Anastasi, Kelley Beavers, David Kiley and Gary Kanter



President Tom Mosson welcoming new members Rob Chandler of Chandler Electric (above) and Sonny Tylus of APP Imprints (right)



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Welcome Ric Beaudoin of Cross Country Mortgage Co.

Ric Beaudoin has been specializing in residential mortgage lending since 1988. He received a degree in economics from Boston College in 1973 and worked in retail banking for 17+ years prior to becoming a mortgage loan officer. He has been working in the Greater Salem area as a loan originator for 11 years.



Real estate is a passion of Ric's and this led him to the mortgage lending industry in the late '80's. When he realized he was able to help borrowers reach their own, unique American dream of home ownership, Ric found this was directly related to his efforts and passions.

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Letter from the President...

Hello members

In order to build a good house you need to build good relationships, first with your clients and then with your vendors and subcontractors. As we build the GSCA we need to build good relations with our communities and local businesses, too. In the upcoming months we will be having fundraisers and participating in community projects. Please join us as we show our support and continue to grow our businesses.

I would like to wish all of you a very Happy and Healthy Easter.

Sincerely,

Tom Mosson, *President*
Greater Salem
Contractors Association

Trivia!

Send your answer for this trivia question to Katie at admin@gscanh.org. All correct answers will be entered into a drawing for a \$25 Gift Card!

What year was the Greater Salem Contractors Association established?

Membership Challenge

Let's all work together to create a stronger Greater Salem Contractors Association by finding and presenting quality applicants for membership.

The top 3 recruiters for 2021 will be recognized and receive a prize!

Contact Katie for details
admin@gscanh.org

Board Meeting Briefs

Thank you, Katie Delay for providing the following briefs from the March Board of Directors Meeting:

Meeting Location: Windham Restaurant

Meeting Start 6:05/Meeting End 8:30

Attended: Tom Mosson, Jeff Ozella, Kelley Beavers, Dan Melo, Rob Hannon, Wayne Gelardi, Gary Kanter, Joe Andrews, Katie Delay

Treasurer's and Secretary's Reports - Reviewed and approved as presented

For Discussion:

- New Member Applications - Received and approved by BOD
 - Innovative Roofing
 - LED Conversions
- Directory Updates
 - Printing 20,000 to distribute in local papers
 - Look to have 1,000 extra copies than what will be printed and sent out in newspapers
 - Would like to have printed and available to pass out at April meeting
- Reviewed/Approved March Expenses
- Membership Drive/Challenge- Group has decided to track and recognize members bringing in new members. Will be tracked by the calendar year and top 3 recruiters will receive a prize. To be featured in bulletin each month, work with Sharon on how to best present this information
- Community Projects - Working on details for two community project requests. Will share more information once details are finalized.
- See Upcoming Events under April Calendar

Next BOD Meeting will be Thursday, April 1st 6:00pm Windham Restaurant

2020-2021 Board of Directors

President

Tom Mosson

Tom Mosson Builders
603-234-5843
tmossonbuilder@gmail.com
Member since 2001

Vice President

Gary Merrill

George E. Merrill & Son, Inc.
603-231-0967
garymerrill@merrillexcavating.com
Member since 1992

Treasurer

Jeff Ozella

Performance Painting
603-566-9364
dawna246@comcast.net
Member since 2015

Secretary

Joe Andrews

Colonial Benefit Solutions
603-965-0200
jpandrewsjr@yahoo.com
Member since 2015

Directors

Ron Leone

Leone Masonry and Tile
603-235-2165
ronleone@comcast.net
Member since 2010

Kelley Beavers

Bank of New England
603-870-6393
kbeavers@bankofnewengland.com
Member since 2020

Gary Kanter

Link Established
603-820-3432
gary@linkeestablished.com
Member since 2019

Wayne Gelardi

ADServices Unlimited
603-898-0050
wayneg@adservicesu.com
Member since 2015

Dan Melo

DRM Solutions
978-820-3761
info@drm.solutions.com
Member since 2020

Rob Hannon

RWH Architect
603-458-6903
rob@rwh-architect.com
Member since 2017



*From left to right:
Krista Hannon,
Rob Chandler,
Donna Chandler,
Rob Hannon,
Dan Melo and
Shana Silva*



*From left to right:
Sonny Tylus,
Gary Merrill
and Dawson Merrill*



*From left to right:
Tom Mosson,
Bernie Dunn and
Rob Currao*

Ric Beaudoin, continued from page 1

With five decades in the retail banking and mortgage lending industries, Ric can be useful to the members of GSCA. He has worked very hard to maintain long standing relationships in both careers, allowing him to assist members in need of any type of financing including commercial loans. At heart, Ric is a people person who prioritizes helping others over all else while educating those who seek his help through guidance and patience.

Ric raised four children and has lived in North Reading for the last 40+ years. He continues to be active in the community, volunteering and participating in various athletic pursuits: golf, running and soccer; both as a player and official, at the high school and collegiate level. For the record, Ric still enjoys getting in his car to meet borrowers in the comfort of their own residence when requested!

Thank you, Rob Hannon, for introducing Ric and welcome, Ric, to Greater Salem Contractors Assoc.!



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Welcome Sonny Tylus of APP Imprints

George “Sonny” Tylus has lived in Salem for over 37 years with his wife Janice and sons. He has been involved with various nonprofits including Boys & Girls Club of Salem, Greater Salem of Chamber of Commerce, Salemhaven, Salem High CTE, Friends of Servicelink, and Salem youth baseball and soccer. In addition, Sonny is a past winner of the Chamber’s Bill Brown award. He was also a member of the Salem BNI chapter for 19 years and served in various leadership positions.

For over twenty-five years, Sonny has been working in the promotional products industry and associated with APP Imprints for the last fourteen years.

APP Imprints likes to help companies with their marketing needs. Their goal is to partner with companies and build long-term relationships. They supply promotional products such as calendars, business gifts, trade show giveaways, mugs, pens, tumblers, decals, yard signs, etc. They also do business forms including business cards, checks, stationery, brochures, labels and more. In addition, they supply decorated clothing, like tee shirts, jackets, sweatshirt, hoodies, safety gear, hats, polos, and bags. Brands they offer are Carhartt, Dickies, Nike, Gildan, Richardson hats, Ogio, New Area, Eddie Bauer, Russell Outdoors and more. Sonny can supply samples so you can touch and feel them and see the styles and sizing.

Sonny would be glad to work with you, please call him at 603-498-6477 or send an e-mail, to sonny@tylusmail.com. Please visit appimprints.com for ideas and available products.

Sonny would like to thank Rob Hannon and Tom Mosson for recruiting him and we welcome Sonny to GSCA!

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The 2021 GSCA Membership Directory will be available in April!

Contact Katie for your copy!

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***If you haven't received your invoices for membership renewal and bulletin ads,
please reach out to Katie at admin@gscanh.org.***

Thank you to our members who help our organization with their newsletter ads. Please show your support by using and promoting their services. We ask you support all of our members this way and be sure to bring up the GSCA to potential members, homeowners and community leaders.

If you are interested in placing an ad in our bulletin, please contact Katie Delay
603-560-1002 Admin@GSCANH.org www.GSCANH.org

Calendar of Events

April 2021

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				6pm 1 BOD Meeting Windham Restaurant	2	3
	5	6	7	8	9	10
11	12	13	14	6pm 15 HAPPY Annual Member Meeting Club 14 Windham	16	17
18		20	21	Take Your Daughter 22 or Son to Work Day 	23	24
25	26	27	28	29	30	

Preview of events for the coming months:

Board of Directors Meeting - May 6, June 3, July 1 at Windham Restaurant

Annual Member Meeting - April 15, speaker from I Build NH

Installation Dinner and Ceremony - May 20 **Golf Tournament** - June 28

All events are limited capacity to maintain safe social distancing.

Please RSVP to Katie Delay at 603-560-1002 or admin@gscanh.org

Greater Salem Contractors Association Annual Meeting

Thursday, April 15th, 2020 • 6:00pm

Club 14

13 Rockingham Rd, Windham, NH

Featured Speaker from I Build NH

Fee: \$40 • Please RSVP to Katie by 4/17/20

Please join us for this very important meeting as we will be voting for our 2021-2022 Board of Directors and Bylaw Changes that will be proposed.

Please expect to receive the proposed BOD slate and bylaw changes in an email by April 7th.

Welcome New Members

The Greater Salem Contractors Association would like to welcome new members Jarret Kazanjian of Innovative Roofing and Robert Chapman of LED Conversions, Inc.

Located in Derry, NH, Jarret established Innovative Roofing in March of 2020 and can be reached at jarret@innovativeroofingnh.com.

Thank you, Rob Hannon for introducing Jarret to GSCA!

Bob Chapman has been providing LED lighting through LED Conversions, Inc. since 2009. You can reach Bob at bob@ledconversionsinc.com.

Thank you, Kelley Beavers for introducing Bob to the membership!!

Palmer Gas & Oil Union Leader's Readers' Choice Best Propane Delivery

Palmer Gas & Oil (PGO) was awarded Best Propane Delivery by the Union Leader in their recent Readers' Choice awards for Winter 2021. Readers' Choice winners are chosen by the readers of the Union Leader in over 180 categories. This is a first time win for PGO in this publication.



“As a family-owned and operated company that was started 89 years ago in New Hampshire out of a general store and now services three states, we are extremely proud of this award,” said Peter Iacobucci, General Manager, at PGO. “Our employees and their families live and work in the communities that we keep warm. It’s humbling to know that the people who voted for us are not only our customers, but our friends, neighbors and fellow business owners.”

PGO is a one-stop shop that provides fuel, service and equipment sales, and installation throughout New Hampshire, Maine and Massachusetts. They are one of the few local fuel providers who have excavators and electricians on staff.

Bike Ride Benefit for NH State Police Fallen Trooper Memorial Wall

April 24, 2021 8:00 am — 10:00 registration

Cascade Campground, 379 Rte. 106 S, Loudon NH

KSU - 10:00 am, ride to Big House Nightclub, 322 Lakeside Ave., Laconia NH

Return to Cascade Campground for 1pm - \$20.00 per rider, passenger and walk-ins

Food — Live Band (Down Cellah), raffles, cash Beer Bar

Sponsored by Derry Salem Freedom Riders www.facebook/freedomriders

Bulletin produced by Sharon Dyson-Demers. Any contributions, comments or questions may be sent to shashaswinclub@gmail.com.

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Greater Salem Contractors Association

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